

PRAMOD KULKARNI



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PROFESSIONAL SUMMARY

- Over 4 decades of experience in social and development sector
- 20 years' experience as CEO of a voluntary organization
- Adaptable, innovative, focused on growth and development of communities.
- Lead cross-cultural and multi-disciplinary teams to achieve organizational goals.
- Mentored over 200 voluntary organizations to help them fulfill their missions.
- End-to-end experience of social projects from ideation, developing funding proposals, raising funds, implementation, social and economic impact assessment
- Deeply compassionate and concerned about under-privileged sections of our community and committed to work for their upliftment
- Positive approach towards social problems – focus on practical solutions
- Interest in Green Technologies, Renewable energy, Sustainable development alternatives, Water management, integrated rural development, etc.
- Certified CSR Professional – IICA, MoCA.

EXPERIENCE

CEO, 07/2004 - 04/2023

Sevavardhini, Pune

- Worked with 200+ grass-root voluntary social organizations (NGOs) all over Bharat on various aspects of Institution Building. This includes
 - (i) Training of Office bearers – Employees/ Staff – Volunteers,
 - (ii) Legal & other compliance,
 - (iii) Project Formulation & implementation,
 - (iv) Proposal writing & Resource mobilization,
 - (v) Project Management
 - (vi) Monitoring & Evaluation.
- As a first CEO of Sevavardhini, spearheaded responsibility of development of programs – activities & suitable team that will contribute to the Vision – Mission of Sevavardhini.
- Initiated various projects in Education – Women Empowerment – Adolescent Training - Livelihood – Integrated Rural Development - Water Conservation – Entrepreneurship & Self-reliance etc. reaching out to 100+ villages. These include 'Project Jaldoot', 'Project Arunoday', 'Project Samruddhi', 'Project Garmdoot', 'Project Green Switch', 'Swavalambi Bharat Abhiyan' to name a few.
- Pioneer in launching first of its kind 'Project Jaldoot', thereby training village level volunteers and innovative water management practices impactful over 100 villages directly.

- Implementation of Solar power-based projects in remote areas of Maharashtra (5 Tribal wadis/hamlets in Raigad Dist. along with remote villages of Satara - Nasik - Yavatmal districts.)
- Installation of first Sanitary Napkins Disposer initiated by any Municipal Corporation in Pune and replication of the project in other wards through Public - Private - Partnership.
- Installation of "Energy through Food waste" project in two educational institutions.
- Evolving innovative ideas/solutions for real life issues -problems of people/ communities, developing appropriate technology to solve such problems.
- Development of a hand operated first & then peddle operated machine for dehulling of Marking nut. Thus, providing safe & drudgery free processing technique for poor & illiterate/ marginally literate tribal women.
- Established connect with various CSR Foundations - Departments - Funding agencies, involved in conceptualizing - designing to implementation of various innovative projects at grass-root level. These include UNICEF, UNDP, ONGC, Atlas Copco Belgium and (India) Ltd, Persistent Foundation, Tata Capitals etc.
- Wide experience of evolving unique project ideas, converting those into implementable projects, writing winning project proposals, convincing funders and convert those ideas to reality.
- Introduced various scientific techniques of Project Management in implementation of these projects.
- Actively involved in designing of training material & conducting training programs for staff/ employees/ office bearers of Voluntary organizations on various aspects of running an organization along with customized field related topics like PRA- Participatory Rural Appraisal.
- Participated in disaster-relief activities at various times, including Killari (Latur) Earthquake 1993, COVID-relief, flood-relief, etc.
- Project size ranging from ₹ Lakhs to Crores & team size @20.

Achievements -

- Connect with 200+ grass-root voluntary organizations.
- Spread of work in all districts of Maharashtra & in other states like Gujarat, Tamil Nadu, Karnataka.
- Team size from 1 to 20.
- Up to date compliance and legal procedures.
- Establishing own office setup with moderate facilities.
- Closely monitored organisation's operations from admin - finances to projects, assessing development opportunities to become self-reliant.
- Formed and sustained strategic relationships with grass-root organisations, experts, Funding agencies & likeminded known personalities of social/ development sector.
- Led and contributed to various development activities, identifying and pursuing new potential projects - services opportunities.

- Conducted financial analysis to manage risks and benefits.
- Used good judgement in assessing challenging developments to provide insightful resolutions for organisation.
- Directed hiring and training of new managers to drive organisational improvements.
- Implemented organisation policies and legal guidelines to maintain standards and verify compliance from staff.
- Identified sector specific insights, developing trends and techniques to present to the office bearers.
- Met individually with employees to offer feedback and insight on job tasks based on careful review.
- Implemented training and development programmes for new as well as working employees to build and successfully retain the team.
- Managed and examined performance of executives to provide guidance for areas requiring improvement.
- Delivered speeches at events and conferences to raise brand awareness about Sevavardhini.
- Increased efficiency, effectiveness and profitability by managing team productivity, costs and budgets.

Technical Consultant, 04/2002 - 04/2004

KVIC Khadi & Village Industries Commission, Mumbai

- Worked as Technical Consultant to Chairman KVIC (Khadi & Village Industries Commission, Gol) from 2002-2004.
- Travelled all over the country to visit clusters of traditional artisans - understand their current practices - issues of development and providing support from KVIC. This connect is still maintained despite end of tenure in KVIC.
- Organised Conferences of Artisans (*Karigar Sammelan*), Interaction between Technocrats & Artisans (*Shastri - Mistry workshops*), documented traditional manufacturing practices of Artisans, their strengths - weaknesses, areas of technology interventions, skills upgradation and other factors of development of their trade/ artisanship.
- Involved in organisation of Technology Missions on various village industries and their smooth functioning.
- Networking with grass- root level organisations working with Women - artisan - Farmers etc.

Industry Experience, 07/1994 - 03/2002

Various Industries, Pune

- Worked with industries as Design Engineer, Production Manager, Marketing Manager from 1994-2002.
- Designed @100+ precision molds for Injection Molding units (Business Links & GAK Industries Pune).

- Worked with a reverse engineering unit as Production Manager and handled production of different industry items from Plastic Molding to Electronics. (Siddhi Minerva Industries Pune)
- Worked with a telecom company to market its Communication products like EPBX, Wireless etc. (Telematic Engineers Pvt Ltd.)

Voluntary Fulltime Social Worker, 06/1984 - 06/1994

Youth Movement, Maharashtra State

- Worked as a voluntary fulltime worker of a youth movement. This involved identifying potential youth leaders at grass-root level, organizing various capacity development programs & cultural activities aimed at Rural Development - National Integration - Technology for Rural areas etc.
- Organisation of Youth Leadership Programs.
- Organisation of study circles - seminars - Group Discussion - paper presentations on various upcoming technologies.
- Founding member of "DIPEX" - Exhibition cum Competition of working models developed by Engineering students, which is running for last 36 years.
- Organisation of EMC - Entrepreneurship Motivation Camps for aspiring youth.

CORE COMPETENCIES

- Innovative thinking
- Deep insight about various dimensions of social/development sector
- Vast experience of developing project ideas, proposal formulation & writing along with minute detailing of implementation.
- Proven abilities of Institution Building
- Designing of need based training programs & conducting.
- Hard working
- Networking with People/ Organizations of diverse background
- Continuous learning & upgrading
- Organisational skills, Oratory, team building & motivating personality.
- Consulting
- Policy development
- Visionary strategy
- Troubleshooting
- Team collaboration
- Partnership development

EDUCATION

Indian Institute of Corporate Affairs (IICA), MoCA- Gol, 2024
Certified CSR Professional

Adarsh Shikshan Mandal, Pune, 1999
PGPBA: Business Administration

Maharashtra Institute of Technology, Pune, 1997
Diploma in Tool Designing & Manufacturing

Walchand College of Engineering, Sangli, 1984
Diploma in Industrial Electronics

LANGUAGES

Marathi: First Language

Marathi:

Proficient

C2

Hindi:

C2

Proficient

English:

C1

Advanced

ADDITIONAL INFORMATION

- **Address:**
B-3/6, Suvidha Dnyanganga, Jadhavnagar, Vadgaon Bk,
Sinhgad Road, Pune - 411041.
- **Linked in URL -**
linkedin.com/in/pramod-kulkarni-74a08a281

CURRENT ROLE

- Independent Consultant
- Accreditation of NGOs, Due Diligence to Funding advice
- Enablement of small NGOs - compliance to customised training, project implementation guidance
- Impact assessment
- Documentation
- Training - HR to Project based.
- Certified CSR Professional